



-Minute - Draft
NYSFAAA Executive Council
October 24, 2022

Time: 9:00 A.M. to 4:00 P.M.

Call to Order & Roll Call

Adrienne King/Anne Sullivan Polino

President - Adrienne King
President - Elect - Patti Donahue
1st Vice President - Renee Swift
2nd Vice President - Brian Smith
Secretary - Anne Sullivan Polino
Treasurer - Shalena Clary
Treasurer - Elect - Joe Weglarz
Region 1: Nicole Griffo
Region 3 - Peg Stearns
Region 4 - Rochelle Filler
Region 5 - Janice Hilbrink
Region 7 - Erica Follick
Region 8 - Sonya Stein

Guest:

Stacey Hawkins
Robert Zasso
Amy Thompson
Megan Kennerknecht
Amy Thompson
Christopher Barto (Zoom)
Lisa Simpson (Zoom)
Joel Phelps

The meeting was called to order at 9:10 A.M. with a quorum.

Remote Votes

Enter any remote vote taken between now and the December meeting

Approval of Minutes

Adrienne King/Anne Sullivan Polino

The Minutes from the August 2022 Executive Council Meeting were provide for review prior to the meeting.

MOTION: A motion was made by Nicole Griffo, seconded by Janice Hilbrink to accept minutes as presented.

A vote was called, and the motion passed with 12 in favor, no opposition, and no abstentions.

President's Update

Adrienne King

Welcome New EC Member

King

- *Please note other new EC Members were previously welcomed in August.
- Region 4 Councilperson Joel Phelps. Welcome and asked them to stay after the meeting to meet with Adrienne

President's Report

King

- EASFAA Fall Meeting. September 25 - 27, 2022
 - Adrienne attended 9/26
 - Most state representatives were in person in NH. 4 not able to attend the full meeting
 - Next meeting in Feb 26 - 27, 2023 in Philadelphia, PA. Expected to be in-person
- EASFAA Annual Conference: May 14-17, 2023, at the Doubletree Hilton DT in Manchester, NH - should not conflict with NYSFAAA EC Meeting that month.
 - Rate \$169/night
 - Early bird cost of conference \$375, then \$425
- 2024 EASFAA Conference will be in Wilmington, Delaware
- TAP Regulation Working Group Update
 - Last meeting October 20, 2022 on Thursday.
 - Anne Sullivan Polino attended from NYSFAAA.
 - Short meeting - Guidance on declaring a major - NYSED updates to regulations in draft and out for public comment.
 - Thanked NYSFAAA for assistance
 - Setting up subgroup for HS, Online HS students. Representation from all sectors on working committee. First meeting TBD.

Government Relations Committee

Christopher Barto

- Tentative hold for EC members participation in student alliance days, hold Jan 31- Feb 1, 2023.
 - January 31, 2023 - Tuesday - primary day for lobbying. Appointments will be made on those days for meetings with Legislature. Legislature nearly all back in person.
 - There is an option of electing to hold advocacy 100% remote. - welcomes feedback from EC on how to plan day - may give more flexibility to EC.
 - Discussion/Inquiry: Adrienne - asked for discussion - this year - it is a little earlier than normal and may conflict with FA office operations. Option for remote may be a good option.
 - Joe indicated that virtual does not give a better opportunity to meet face-to-face and a better opportunity for meetings.
 - Virtual meetings do allow more individuals to attend. - Erica
 - Sonya asked why it is so early -
 - Last year it was held on Feb 1, 2022. The last few years it has been the first Tuesday of February.
 - Christopher has an email into CICU counterpart to check date(s). He will provide a final date as soon as possible
 - NASFAA Leadership conference is Feb 5- 8, 2023. Tight timeline for travel. Patti will need to attend virtually. Janice also needs to attend virtually.
 - Early Feb helps with advocacy close to release of Governor's budget. Election will be important, statewide, and federal level, to help determine direction of advocacy. Christopher will provide final dates - possibly 2/7 and 2/8 - conflict with NASFAA Leadership Conference.
- NASFAA - new initiative state advocacy network is up and running. CB represented NASFAA Opportunity to share
 - NASFAA State Aid Toolkit - sharing
 - Highlights of first meeting: Trend - several states considering (did not move forward in NY) completion of FAFSA as part of HS grad completion
- Transfer Bill passed in NY

- New Jersey GE - adding additional reporting requirements tied to outcomes. This is also a federal discussion on college accountability and transparency.
- College Admissions Bill passed to ban certain legacy admissions, early admission. (SEE ANNUAL REPORT)
- G R Committee wants to continue to work with plans for local advocacy. There will be changes in ED committee membership and local regions may have relationships with EC members. Regions 1 and 7 worked on this last year.
- There are many things happening on Federal side and election may have an impact on leadership and advocacy where NYSFAAA can provide impact. It will be a busy 2023 based on November elections.
- Patti acknowledged that this was a lot of information and would recommend that there be a longer discussion on this topic to make sure that everyone understands the impact of advocacy. For example, create "Cheat Sheet" on topics to ensure we are not missing opportunities for advocacy.
 - Christopher welcomes opportunity
 - Janice - interested in helping after the election and echoes Patti's point about need for information.
 - Christopher will take this back to Committee and assist with providing information and updates on changes. NASFAA helps at the federal level. The GR Committee can assist on state level.
 - NYSFAAA advocacy in past on institutional loan issue and impact on students was important.
 - Adrienne thanked committee for the committee's work on this issue.

President Elect Report

Donahue

- Regional Vacancies - member vacancies. Each region should look at your region webpage and make sure it is up to date. Make sure vacancies are filled, if possible.
 - Peg Stearns asked how to make changes - Email to Patti, CC Shawn Sherwood to update.
- Other Items
 - Website Survey -
 - 150 responses with good feedback. Rob and Patti will meet to discuss potential changes
 - People primarily log in for membership and training.
 - Shawn will assist with changes once agreed to by EC
- Lisa will review Fresh Start and impact on State aid and how to update state side on aid to make them NYS aid eligible.
 - Student Status listing - discussed by Lisa Simpson
 - Policies and Procedures - discussed later in minutes.

First Vice President's Report

Swift

- Membership: Currently 977 members
 - This time last year membership at 1030. Getting daily emails for renewal.
 - Office shortages, resignations may be driving decline
- Thanked Amy for taking over role. There is a misconception that everyone moves up into President role. It would be good to get the message out to membership that EC positions are open to change and do not necessarily move through the ranks of the EC.
- Janice - What is role if council members? Constitution and Bylaw, outlines roles and responsibilities.
 - 1st VP has powers of President in absence of president. Typically, manages membership.
 - Shalena - finds it interesting that Past - Pres doesn't step in when Pres is inactive.
 - 2nd VP is training oriented and does not relate to succession.
 - Constitution left vague to allow for change in distribution of duties.
 - Organizational Chart - should be updated and roles communicated to membership
- Mentorship Committee

Second Vice President

Smith

- TICC committee: Sonya and Heather need to step down as chairs. Brian can help Rob but cannot be a chair.
 - We will need to find a new leader for this committee and many recommendations were put forward without success.
 - The committee will keep working chairless.

- Novice 2023: Currently do not have a chairman for this committee Rob and Sean co-chaired last year. Have been in contact with Mercy to review past contract and see if they will host again this coming year.
 - Discussion on location:
 - Joe wondered if we should look at a venue in the North or Western NY. Mercy did give us a good deal.
 - Peg indicated that Syracuse might be interested in bidding on Novice in an RFP.
 - The committee should consider going out for an RFP. Given there will be new chairs, the benefit of experience at Mercy could best
 - Discussion on modality - physical or remote.
 - Looking for not only a chair but other committee members to assist with organization of meeting.
 - There is an opportunity to reach out to NYSFAAA for more participation or attendees given changes related to pandemic.
 - Hybrid can be costly given technology and need for a central hub to manage process. (hotel)
- SWT: Committee doing a great job
 - Would like EC to hold FAFSA training on 10/6/2023. A little earlier than usual.
 - Shalena asked if it could be help earlier to hold training earlier than 10/6 - because FAFSA is out on 10/1. Discussion ensued and it was felt that earlier would be better.
 - Brian will discussion with committee to discussion pros and cons about moving up the date.
 - Patti asked when training in October started and if it was prior to the move to the Oct 1 FAFSA opening date.
 - Adrienne believes earlier may not be best given the FISAP deadline.
 - SWT Goes to the Region - Feb 24, 2023 - Regional EC Reps should reach out to committee if you want to participate in this training. Rob Zasso and Brian will work on transition of Committee schedule.
- Participation on events has been fantastic.
- Website Survey
 - Patti and Brian discussed outcomes of survey and possible major changes. EC committee will discuss ideas for changes at next meeting. Brian provided summary.
 - Brian to email survey results. There are many NAs because of a flaw in the survey and how results are tabulated. Lea did help with results.
 - Everyone either goes to training or membership. People want to go there for information, but navigation is difficult. Most go to sight monthly. We need to consider what direction we need to go to for help.
 - Surprised with monthly access, Chatbot usage, use of discussion board.
 - Patti would like to be part of the discussion and develop a proposal for EC to consider. Would like membership to review results and be prepared to discussion.

Secretary

Polino

- The Annual Report is posted to the website.
 - It is important to follow up with the secretary on a timely basis so that the report is published in time for the October Annual Meeting.
- Business Meeting: The meeting will possibility be rescheduling to earlier in the day. It is typically at the start of the day. Shalena offered to take notes. (We were unable to move the Business Meeting at the Conference.
 - A notice of the business meeting must be posted to the website 30 days prior to the event.
- Anne mentioned the need to review the strategic plan

HESC Update

Simpson

Report provided virtually.

- HESC Update given on Wednesday, October 19, 2022.

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- TAP app opened 10/1
 - Starting with IVP and residency. Residency streamline under some questions in
- Part time TAP webinars held with CUNY and SUNY. Other nonprofits can ask for training.
 - Built FAQ on PT, APT and Accelerated TAP to review differences.
 - Presentations are available on HESC website or will be soon.
 - PT TAP for non-metrics working on
 - PT TAP for incarcerated in development. Webinar will be held 10/31 at 2 pm. They are not able to apply online

In progress:

- Fresh Start - meeting with schools on program. Differing of opinions on how this works but went to feds on one piece.
- Will be eligible for NYS aid. HESC will get information from school and will update record for aid to count. Want to make sure that details and process are final before releasing.
- Adrienne asked Lisa to review meeting with SUNY schools and provision of Student Status listing only for students who are approved for a positive award and not for those that are not approved.
 - Trying to get a final answer on providing denial information on SSlisting but don't have a final answer.

Working with NYSFAAA:

- 8 FAFSA Completion events with NYSFAAA - all online or hybrid. 4 done, 4 left
 - Not getting a lot of volunteers - only 8 members to help.
 - 60 people registered 11/4 for Lasonya statewide Guidance Counselor training.
 - Patti wonders if there isn't an opportunity to encourage volunteerism during the Novice training. EC members agreed that it is a good idea.
 - Megan indicated that there is a balance with what is expected of FA staff on campus and volunteering for other outside, i.e. NYSFAAA events. Need to balance work-life and smaller staff's expectation of volunteerism.
 - Good to plant the seed in a more proactive way. Discussion ensued on how to leverage Novice session on this topic to encourage future participation. There is a balance in this area on how to get people to feel comfortable. Many schools are using student workers to assist with FAFSA completion. Does not work at every school.
 - Should consider setting different hours for these sessions to encourage volunteers.
 - Renee brought up opportunity of highlighting role of these training positions to demystify and encourage participation in volunteer roles.
 - Notices to Excelsior and ETA students who haven't signed contract going out.
 - Encourage participation in Region.

Treasurer's Report

Clary/ Weglarz

- Checks/Balances: Credit Card Periodic Review
- Shalena - passed out Conflict of Interest form for EC members continuing on this year, to sign. Email sent with full policy earlier today. Signed and uploaded to auditors every year.
- Treasurer position reviewed with Patti and Joe - specifically, the need to have credit card statements reviewed by someone who is not a cardholder. The President, President - elect, treasurer and treasurer-elect and if - in-person conferences, Novice and Conference Chairs will be given credit cards.
- Limited activity while remote.
- Process plan to have someone review statements and receipts. Shalena recommended that the 2nd VP complete this process and because the position is responsible for many of the committees that are card holders. The only reason this position could not do this is if they are a cardholder.
 - Review should be done at random on a regular basis. Another option is a past treasurer. The treasurer - elect or past -treasurer used to review financial statements and can be an option.
 - Megan - recommended that it be someone outside of the financial positions or chair to provide some objectivity.
 - Peg - should we resurrect the financial committee that existed in the past to assist with oversight.

- Rob believes there is an opportunity to involve the regional treasurers in this position.
- Amy offered to do it as first VP.
- Joe - rotate it from region to region. This could be an issue if regions don't have treasurer.
- Rob - rotate it through EC members.
- Opportunity to have President designate an EC member to review the information while attending an in-person meeting. In particular 1st and 2nd VP, depending on what is on the statement.
- The president always has the right to review information/statements.
- Joe thanked Shalena for her training and onboarding in this role. Joe indicates the overwhelming nature of the position.
- Motion: a motion was made by Peg Stearns to add a process to review CC statements by the first and second VP, periodically, each year. Rochelle seconded
 - Discussion: This is an enhancement to policy and allow for checks and balances process for CC review.
 - Does this need to be in the P&P manual. Add to Treasurers manual.
 - Peg asked if there is an existence of a reference to the treasurer's manual. There is not, as this is a new manual.
 - Adrienne will take on the review of the P&P during her Past-President term.
 - Motion passes.

	1 st Motion	2 nd Motion	YES	NO	ABSTAIN
President - Adrienne King					
President - Elect - Patti Donahue			x		
1 st VP - Renee Swift			x		
2 nd VP - Brian Smith			x		
Secretary - Anne Sullivan Polino			x		
Treasurer - Shalena Clary			x		
Treasurer- Elect - Joe Weglarz			x		
Region 1 - Nicole Griffio			x		
Region 2 -					
Region 3 - Peg Stearns	x		x		
Region 4 - Rochelle Filler		x	x		
Region 5 - Janice Hilbrink			x		
Region 6 - Tom Zarkos					
Region 7 - Erica Follick			x		
Region 8 - Sonya Stein			x		
TOTAL			12	0	0

- Shalena addressed a plan to reduce the job duties of the Treasurer.
- Joe and Shalena met with Key Bank to discuss a lockbox to assist with processing checks. This will cut down on checks coming from multiple sources and need to constantly cut down on updates as position turns over. Key Bank would process checks daily and send summary to designated person.
 - Also need to cut down on duplicative process of recording it in MemberClicks and Quickbooks. This process will cut down on processing and assist with separation of duties issues.
 - This will allow emails to go to conference chair and treasurer to book entries in MemberClicks and Quickbooks, respectively, unless an auto upload is possible. Joe to review possible upload process. Go live plan - January.
 - When lockbox is on pause, the mail going to mailbox would be forwarded to a designated person.
 - Cost of lockbox - 145/month - when in use. 130 one-time implementation fee and 75 mailbox annual fee. - CHECK EMAIL FROM SHALENA

- Motion: A motion was made by Peg Stearns to accept Treasurer’s proposal to set up a lockbox process to accept payments beginning January 2023. Seconded by Erica.
 - Motion passes.

	1 st Motion	2 nd Motion	YES	NO	ABSTAI N
President - Adrienne King					
President - Elect - Patti Donahue			x		
1 st VP - Renee Swift			x		
2 nd VP - Brian Smith			x		
Secretary - Anne Sullivan Polino			x		
Treasurer - Shalena Clary			x		
Treasurer- Elect - Joe Weglarz			x		
Region 1 - Nicole Griffio			x		
Region 2 -					
Region 3 - Peg Stearns	x		x		
Region 4 - Rochelle Filler			x		
Region 5 - Janice Hilbrink			x		
Region 6 - Tom Zarkos					
Region 7 - Erica Follick		x	x		
Region 8 - Sonya Stein			x		
TOTAL			12	0	0

- Treasurer Email - new email address to help direct information to correct location. Joe and Shalena will have access to email. Need to be careful when reviewing emails coming from Phishing sources
- Trademark - Information went to Kerry Lubold. We needed to reapply to trademark back in August. Shalena monitoring status. Trademark people behind in process. Expired once before that required a legal team to assist. They are not renewed.
- Budget - as of last night - there was \$53,000 in conference payments and will be approximately \$56,000 once it concludes. \$13,500 in vendor contributions.
- Expenses Prof Services is over budget due to auditor catch up and should have 21-22 request for information relatively soon.

NYSFAAA, Inc.

Budget vs. Actuals: 22-23 Budget - FY23 P&L
July 2022 - June 2023

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Income				
102 Dues	75,910.00	80,500.00	-4,590.00	94.30 %
106 Annual Conference Inc	53,015.00	91,625.00	-38,610.00	57.86 %
107 Novice Workshop Inc	50.00	66,000.00	-65,950.00	0.08 %
110 Interest Income	0.83	175.00	-174.17	0.47 %
118 Sponsor Support Conference	4,500.00		4,500.00	
118A Exhibit Table	9,000.00		9,000.00	
Total 118 Sponsor Support Conference	13,500.00		13,500.00	
304 NYSFAAA Scholarship Inc		10,000.00	-10,000.00	
Total Income	\$142,475.83	\$248,300.00	\$ -105,824.17	57.38 %
GROSS PROFIT	\$142,475.83	\$248,300.00	\$ -105,824.17	57.38 %
Expenses				
501 Executive Council Administration				
501A Revenue Sharing	5,020.00	11,500.00	-6,480.00	43.65 %
501B Professional Services	38,242.00	17,617.00	20,625.00	217.07 %
501C General Executive Council		1,500.00	-1,500.00	
501D Executive Council Meetings	470.34	12,000.00	-11,529.66	3.92 %
501E Special Meetings	729.51	9,832.00	-9,102.49	7.42 %
501F Bank Service Charge	25.00	850.00	-825.00	2.94 %
501G Credit Card Fees	3,245.68	5,000.00	-1,754.32	64.91 %
Total 501 Executive Council Administration	47,732.53	58,299.00	-10,566.47	81.88 %
504 Awards Committee		2,050.00	-2,050.00	
507 Communications Committee	1,283.04		1,283.04	
507A Website	1,000.00	15,726.00	-14,726.00	6.36 %
Total 507 Communications Committee	2,283.04	15,726.00	-13,442.96	14.52 %
510 Professional Development				
510A Statewide Training		4,500.00	-4,500.00	
Total 510 Professional Development		4,500.00	-4,500.00	
511 Annual Conference	1,266.39	91,625.00	-90,358.61	1.38 %
512 Novice Training Exp	452.00	66,000.00	-65,548.00	0.68 %
538 Diversity Committee Expenses		2,500.00	-2,500.00	
700 NYSFAAA Scholarship				
700A Scholarship Committee		7,600.00	-7,600.00	
Total 700 NYSFAAA Scholarship		7,600.00	-7,600.00	
Uncategorized Expense	127.11		127.11	
Total Expenses	\$51,861.07	\$248,300.00	\$ -196,438.93	20.89 %
NET OPERATING INCOME	\$90,614.76	\$0.00	\$90,614.76	0.00%
NET INCOME	\$90,614.76	\$0.00	\$90,614.76	0.00%

NYSFAAA Balances as of 10/23/2022

Bank Accounts

004 Key Bank	\$304,575.07
006 Key Bank Scholarships	\$33,016.47
007 Key Bank CD	<u>\$53,168.58</u>
Total	\$390,760.12

Morgan Stanley

	Current Value (9/30/2022)	January 30,2022
Reserve Fund	\$337,327.62	\$404,805.27
Scholarship	\$253,924.14	\$304,712.13

- Change over the last 90 Days on Morgan Stanley Accounts is -7.83%

- Current value of investment account is down, but advisor advice is to remember that it will bounce back. We are currently down 7.8% in investment account.
- Shalena will review checking account balance with auditor to determine if we should move funds to an investment account.
- Storage unit for Novice increased from \$104 to \$240.
- Joe added that we are now accepting AMEX as a form of payment.
- Vendors continue to approach us to increase our charge for vendor participation. Should be an agenda item for future meetings.
- There are also discussions on getting all regions to consider using Key Bank for all checking accounts. Regions. May not work because of Key Bank Footprint
 - Key Bank offered to provide financial literacy training for regions and schools. Conference opportunity for next year.
- Joe thanked Shalena for her support during this transition.
- Motion: Renee made a motion to accept the treasurers report
 - Motion passes.

	1 st Motion	2 nd Motion	YES	NO	ABSTAI N
President - Adrienne King					
President - Elect - Patti Donahue			x		
1 st VP - Renee Swift	x		x		
2 nd VP - Brian Smith			x		
Secretary - Anne Sullivan Polino			x		
Treasurer - Shalena Clary			x		
Treasurer- Elect - Joe Weglarz			x		
Region 1 - Nicole Griffo		x	x		
Region 2 -					
Region 3 - Peg Stearns			x		
Region 4 - Rochelle Filler			x		

Region 5 - Janice Hilbrink			x		
Region 6 - Tom Zarkos					
Region 7 - Erica Follick			x		
Region 8 - Sonya Stein			x		
TOTAL					

Conference 2022

Stein/Hawkins

- 184 registered, 166 all three days. 10 two days, balance 1day
- 3 sponsors at 1500 - 23 vendors
- There will be a vendor game. Where is Adrienne
- Conference app is up and loaded.
- Wellness theme incorporated into agenda.
- Budget - likely to come in within budget.
- Will honor members lost of the last couple of years. Reviewed names with EC.
- 40 registered for credentialing

Conference 2023

Weglarz/Simpson

- Joe provided a brief update on conference. Moved from Region 2 to 5 to Region 5 with assistance from Regions 3 and 4. Held at Marriott on Wolff Rd. Lisa Simpson will also assist. Mid - October. Oct 10-13? Check dates for minutes. Giving out mouse pads at this year's event to advertise for next year.

Regional Reports

Region Reps

Region 1: Below

Region 2 - Renee provided update 1 sept meeting 12 attendees. Discussed scholarships for conference participation Will consider for next year. Looking to do more regional in person get togethers Hosting 2025. New regional rep: Jane Gilliand, Alfred University. Treasury - \$7,312.41. Renee incoming secretary and treasurer helping plan training, etc.

Region 3 - inactive chair and treasurer. Looking to fill vacancies. Elections likely next week. There is a check outstanding on income share.

Region 4 - no meetings since August. Scholarships offered to conference attendees, but no takers. HS FA nights have been happening. Treasury- \$7,643.81

Region 5 - very good co-chairs. Meeting in Nov cultural sensitivity based for FA- 14 attendees. Dec 4 attendees. Dec 10 - Christmas lunch 6 attended. April 7 - College of Westchester. June HESC update Lisa and Michael Turner 21. Treasury \$8,854.18 - new treasurer, Ben Loya - (holds position in 2 regions - 7 co-chair; 5, as treasurer). Conference assistance for next year.

Region - 6. Tom not able to attend - also going through overhaul. Have not met.

Region 7 - had scholarship winner for conference and \$300 stipend for hotel. Treasury- No information sent.

Region 8 - Last meeting Sept 15. Selected scholarship winner. Treasurer - No information sent. Working on conference

Regions 2, 5 6 8 have not cashed checks yet. Representatives: Please follow up with Shalena.

Old Business

King/EC

None

- Can TICC review archived webinar recording - training by Betsy Mayotte - to determine if this should be brought up to the main webpage and promoted - for helping with payment pause ending 12/31/22. Since we made such a big investment, what other options/ideas could we propose for members if this is no longer relevant?
 - Brian to email Howard, Linda and Kelly to determine relevancy of this webinar and discuss with Patti.
- Update P&P aka Policies and Procedures in the 2022-2023 Year by Past President & Governance and strategic plan.
 - Peg Stearns will write up draft plan for review on December on process for filling open positions.
- NASFAA Leadership conference Feb 5 - 8 and NYSFAAA pays for new officers from conference Joe, Amy to go.
- Megan Kennerknecht- Point of information: Please be aware of email issues. Should we consider using Microsoft TEAMS or another system to manage conversations?
- Discussion on minimum, maximum amount for Region basket donations. It was agreed that we did not have a defined value amount. All regions to confer with their regional matters. Discuss as part of the next meeting and conference committee.
- Janice Hilbrink working on scheduling scholarship slots and signed

Next Meetings: December 12, 2022. 1-4 PM. Virtual. February 2023(?) TBD based on Advocacy Day

Conclusion:

Adrienne indicated that it was a pleasure serving and their patience working with her through these difficult times.

Renee expressed her regret at missing out on some anticipated experiences because of COVID and wished everyone who remains on Council the best.

Adjournment:

Motion: Rochelle and seconded by Peg. All in favor

	1 st Motion	2 nd Motion	YES	NO		ABSTAI N
President - Adrienne King						
President - Elect - Patti Donahue						
1 st VP - Renee Swift						
2 nd VP - Brian Smith						
Secretary - Anne Sullivan Polino						
Treasurer - Shalena Clary						
Treasurer- Elect - Joe Weglarz						
Region 1 - Nicole Griffo						
Region 2 - Lucinda Snyder						
Region 3 - Peg Stearns						
Region 4 - Rochelle Filler						
Region 5 - Janice Hillbrink						
Region 6 - Tom Zarkos						
Region 7 - Erica Follick						
Region 8 - Sonya Stein						
TOTAL						

*After the meeting all New EC members will meet with the President.

Full Region Reports:

Region 1 Report for NYSFAAA Exec Council Meeting 10/24/2022

1. MEETINGS SINCE LAST EXEC COUNCIL MEETING
 - a. Date and Location: 9/29/22 via Zoom Attendees =17
 - b. Topics and Training details: HESC Update & Conference discussion.
2. Treasurer/Executive Council update
3. Other Training events that Region was involved in:
4. Treasury update: \$4093.11 from Kathy Michalski
5. Committee Reports N/A
6. Conference news N/A
7. Upcoming meetings and events November 18 @ Hilbert College
8. Regional comments/Recommendations (If you region has a pressing issue that needs to be brought to the attention of Council)

Region 2 Report for NYSFAAA Exec Council Meeting October 24, 2022

1. MEETINGS SINCE LAST EXEC COUNCIL MEETING
 - a. Date and Location: September 2, 2022, via Zoom. Attendees = 12
 - b. Topics and Training details: Roundtable discussion of all the new items released shortly before our meeting (Biden loan forgiveness, Fresh Start initiative and starting discussions about simplified FAFSA)
 - c. Other Training events that Region was involved in: N/A
2. Treasury update: (please include Treasurer's Name), Jon Heininger, \$7312.41
3. Committee Reports: N/A
4. Conference news (If your region is involved in Conference planning): N/A
5. Upcoming meetings and events: scouting out sites for a meeting/holiday party in December; co-chair, secretary and treasurer collaborating on this plan
6. Regional comments/Recommendations (If you region has a pressing issue that needs to be brought to the attention of Council)

Region 3 Report for NYSFAAA Exec Council Meeting October 24, 2022

1. MEETINGS SINCE LAST EXEC COUNCIL MEETING
 - a. Date and Location: No meetings.
 - b. Topics and Training details:
2. Other Training events that Region was involved in: N/A
3. Treasury update: Vacancy in Region 3 Treasurer position, no change since August report. Balance remains \$6,347.20
4. Committee Reports: N/A
5. Conference news (If your region is involved in Conference planning): N/A
6. Upcoming meetings and events: N/A
7. Regional comments/Recommendations Region 3 has vacancies: in chair, treasurer and membership positions which we are currently attempting to fill (nominations for chair and secretary received as current secretary is candidate for chair). Will be holding election in November. Will update at December meeting.

Region 4 Report for NYSFAAA Exec Council Meeting 10/24/22

1. MEETINGS SINCE LAST EXEC COUNCIL MEETING
 - a. Date and Location: Non. Attendees: None
2. Offered scholarship to attend conference there was no interest from our region
3. Other Training events that Region was involved in: Various High School Financial Aid Nights and FAFSA filing workshops
4. Treasury update: Andrea Wedler reports our account balance is \$7,643.81

5. Committee Reports: No committee reports
6. Conference news (If your region is involved in Conference planning): N/A
7. Upcoming meetings and events: TBD
8. Regional comments/Recommendations (If you region has a pressing issues that needs to be brought to the attention of Council) N/A

Region 6 Report for NYSFAAA Exec Council Meeting 10/24/2022

1. MEETINGS SINCE LAST EXEC COUNCIL MEETING:
 - a. There have been no meetings scheduled during 2021 and 2022.
2. Other Training events that Region was involved in: NA
3. Treasury update: (please include Treasurer's Name) Lucy Villaquiran. Ending Balance: \$15,545.42
4. Committee Reports: None to report
5. Conference news (If your region is involved in Conference planning) NA
6. Upcoming meetings and events : NA
7. Regional comments/Recommendations (If you region has a pressing issues that needs to be brought to the attention of Council) The region is severely in need of co-chairperson leadership. Thomas Zarkos was appointed Executive Council Representative in Sept 2021. There has been no activity from the Co-Chair (Debra Bush-Ford)and the Treasurer (Lucila Villaquiran) after numerous communications. The region needs to appoint another co-chair and Secretary/ Treasurer.

Region 7 Report for NYSFAAA Exec Council Meeting 10/24/2022

1. MEETINGS SINCE LAST EXEC COUNCIL MEETING:
 - a. There have been no meeting since the last Exec Council
2. Other Training events that Region was involved in: NA
3. Treasury update: (please include Treasurer's Name) Jeanine Murphy (SCCC -Ammerman) \$5,510.26.
4. Committee Reports: None to report
5. Conference news (If your region is involved in Conference planning) NA
6. Upcoming meetings and events: NA
7. Regional comments/Recommendations (If you region has a pressing issue that needs to be brought to the attention of Council)

Region 8 Report for NYSFAAA Exec Council Meeting

1. MEETINGS SINCE LAST EXEC COUNCIL MEETING
 - a. Date and Location: 9/16/2022; High Peaks Resort, Lake Placid, NY
 - b. Attendees: 18
 - c. Topics and Training details: HESC Update & Conference discussion.
2. Treasurer/Executive Council update: No updates- all regional involvement has been centered around conference planning
3. Other Training events that Region was involved in:
4. Treasury update: Per Treasurer, Nicole Adner: As of August 1, 2022: \$2,952.49
5. Committee Reports N/A
6. Conference news
 - a. 184 registered, 166 for all three days
 - b. 3 vendor sponsors
 - c. 23 total vendors
 - d. 40 registrants are signed up for NASFAA credentialling offered pre-conference
 - e. We'll be playing a "Where is Adrienne" vendor game to get increased participation in the vendor area
 - f. Expected conference to come in slightly under budget
7. Upcoming meetings and events: post conference recap meeting scheduled but no regional meetings yet

8. Regional comments/Recommendations (If you region has a pressing issue that needs to be brought to the attention of Council)